

SBE NEWS ALERT

U.S. Commerce Secretary Penny Pritzker Shares Economic Development Opportunities in California



Representative Barbara Lee, Secretary Penny Pritzker, Clifton Burch, President at Empire Engineering & Construction, Inc. and MBDA National Director Alejandra Castillo

Last year, U.S. Secretary of Commerce Penny Pritzker unveiled the Commerce Department's "Open for Business Agenda," a bold policy agenda focused on boosting trade and investment, supporting innovation and entrepreneurship, and unleashing more government data. Yesterday, she took the Agenda on the road to California. Along with Minority Business Development Agency (MBDA) National Director Alejandra Castillo, Secretary Pritzker spoke to local businesses and community leaders about the Obama Administration's work to spur continued economic growth and job creation through support of exporters, entrepreneurs, and small, women- and minority-owned businesses.

Secretary Pritzker joined Congresswoman Barbara Lee (D-CA), a strong advocate for minority economic development and trade policy, at a regional economic development forum at the Oakland Airport, hosted by Lee. The Secretary

delivered remarks highlighting a number of Commerce Department resources available to help foster economic growth. Noting that exporting is an essential tool for economic development, she discussed the Commerce Department's NEI/NEXT initiative, a data-based, customer-driven effort to help U.S. companies increase their exports to international markets. Secretary Pritzker also talked about the work of the NIST Manufacturing Extension Partnership to help manufacturers boost productivity and growth, as well as investments by the Economic Development Administration (EDA) to help attract new industries and create jobs. Through these and other tools, the Commerce Department is helping businesses in California and across the country to grow and hire.

Before the event, Secretary Pritzker also participated in a roundtable discussion with East Bay business leaders, hosted by Rep. Lee. They discussed regional economic development, supplier

diversity and the importance of gender and ethnic diversity in corporate leadership. Earlier in the day, Secretary Pritzker and San Francisco Mayor Ed Lee met with leaders of local technology companies, including Twitter, Yelp, Kiva, and others, to discuss the Department of Commerce's expanding role as "America's Data Agency." Secretary Pritzker specifically asked how the government can most effectively make additional data available, and what public-private partnerships are currently serving as strong models that can be replicated when it comes to data dissemination.

Source: The Minority Business Development Agency (MBDA)

SMALL BUSINESS EXCHANGE

SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

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Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com

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Publisher of

**Small Business Exchange
weekly newspaper**

California Sub-Bid Request Ads

Seeking DBE subcontractors and suppliers for
For Construction on State Highway in Los Angeles County in LA Canada Flintridge, Glendale and Pasadena from Dunsmore Avenue Undercrossing to North Los Robles Avenue Overcrossing
Contract No. 07-2881U4

Project Owner: CALTRANS

Project Location: Los Angeles County LA Canada Flintridge, Glendale, Pasadena

Bid Date: September 11, 2014

Trades: Asphalt, AC Dike, Bridge Deck Surface, Bridge Demolition, Building Masonry, Clear and Grub, Cold Plane AC, Concrete Barrier, Concrete Structure, Concrete Paving, Concrete Supply, Curb & Gutter, Construction Area Signs, Control Building, Drainage, Doors and Gates, Drill And Bond Dowel, Electrical, Erosion Control, Excavation, Expansion Joints, Fencing/Railing, Grind PCC, Guardrail, Joint Seal, Landscape & Irrigation, Materials Trucking, Metal Roofing, Minor Concrete, Miscellaneous Iron & Steel, Overhead Signs and Striping, Painting, PCC Supplies, Pipe Supply, Pre/Post Construction Surveys, Precast Concrete, Reinforcing Steel, Roadside Sign, Rock Slope Protection, Slope Paving, Street Sweeping.

Pulice Construction, Inc.

591 Camino de la Reina, Suite 1250 • San Diego, CA 92108

Phone: (619) 814-3705 • Fax: (619) 814-3770

Contact: **Arinda Cale** • E-mail: acale@pulice.com

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Sub Bids Requested From Qualified SF LBE and SBE Subcontractors & Suppliers for

Mission Bay Development Group - Mission Bay Blocks 11/12 -

Channel Street Sta. 0+72 to 9+27

Location: San Francisco, CA

Bid Date: August 22, 2014 @ 3:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: trucking; paving; traffic control; sawcutting; striping; grinding; storm/sewer TV; asphalt; and underground.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603

Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: **Jim Falk**

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REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS
 AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Various Location I-5, 80 & 505 Deck Rehab Poly OL Project

Colusa and Yolo Counties, Caltrans Project No. 03-4M7404, Bid Date: August 27th, 2014 at 2:00 pm

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (5% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control, PCMS, Prepare WPCP, Remove Stripe, Public Safety Plan, Inject Crack (Epoxy), Rapid Setting Concrete, Repair Spalled Surface Area, Remove Asphalt Concrete Surfacing, Cold Plane Asphalt, Remove Unsound Concrete, Prep Concrete Bridge Deck, Furnish Poly Concrete Overlay, Place Poly Concrete Overlay, Treat Bridge Deck, Furnish Bridge Deck Treatment, Remove Chip Seal, Bridge Removal, Hot Mix Asphalt, Grind Existing Concrete Pavement, Grind Existing Bridge Deck, Temporary Support, Temporary Decking, Structural Concrete, Agg Base, Structural Concrete, Clean Expansion Joint, Replace Bearing Pad, Joint Seal, Clean Structural Steel, Paint Structural Steel, Stripe and Markers, Spot Blast Clean and Paint Undercoat, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from the Caltrans website at http://www.dot.ca.gov/hq/esc/oe/contractor_info/.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

C.C. Myers, Inc.



3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C. C. Myers, Inc., is a Union Contractor.

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Mass Electric Construction Co. (MEC) is requesting Sub-bids from Qualified SBE Subcontractors for:
SERVICES FOR INSTALLING DEPARTMENT FURNISHED 275KV XLPE CABLES FOR THE SCATTERGOOD-OLYMPIC CABLE A PROJECT
Los Angeles Department of Water & Power
Bid Deadline: 9/16/2014 2:00PM

Plans and Specifications can be obtained from the eRSP Online Purchasing Web Page (<http://www.ladwp.com/eRSP>). Registration is required.

MEC is willing to assist all subcontractors/suppliers in obtaining bonds, lines of credit, and/or insurance. We are an Equal Opportunity Employer company.

Mass. Electric Construction Co.

Contact: **Christopher Nordberg**

1925 Wright Ave. Suite C, La Verne, CA 91750

Phone: 909-962-6001 Fax: 909-992-3463

CNordberg@masselec.com

TAFT ELECTRIC COMPANY,

1694 EASTMAN AVENUE, VENTURA, CA 93003

Contact: **Tim Herrera**

Phone: (805) 642-0121 • Fax: (805) 650-9015

Invites sub-bids from qualified union DBE businesses for the following project:

Bid No. 3718

HIGHWAY SAFETY IMPROVEMENT PROGRAM (HSIP) DE LA VINA AT ARRELLAGA TRAFFIC SIGNAL PROJECT

Location: De La Vina at Arrellaga, City of Santa Barbara, Ca
BID DATE/TIME: 8/28/2014

SEEKING: Clean up, dust control, traffic control, remove & recycle hardscape, new meter pedestal, underground conduits, street lighting, traffic signals, traffic signal controller cabinets, pole foundations, loop detectors, concrete sidewalks, demo existing signs & foundations, retrofit access ramps with truncated domes.

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disabled Veteran Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

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California Sub-Bid Request Ads



Is requesting quotes from qualified DBE/MBE/WBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:
 Clearing and Grubbing, V-Ditch, Finish Concrete, Fencing, Underground, Electrical, Dewatering, SWPPP Installation, AC Paving, Hydro Seeding, Rip Rap, Rock, Sand, Geogrid, Geotextile Filter Fabric, Concrete, Rebar, Pipe (SCH 40), Pipe (HDPE), Pipe (RCP), Asphalt, Aggregate Base, Trucking

Canada Gobernadora Detention Basin

East of San Juan Capistrano
 Orange County, CA

Santa Margarita Water District
 Contract No. 1685D

BID DATE: September 11, 2014 @ 2:00 p.m
 Sub & Vendor Bids Due Prior

Sukut Construction, LLC
 4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Scott Emery

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, or may be obtained from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut Construction for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC
 An Equal Opportunity Employer

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 680 Pavement Rehab, Benicia/Fairfield • Caltrans #04-3G6504

BID DATE: September 10, 2014 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Water Pollution Control Program, Sweeping, Treated Wood Waste, Noise Monitoring, Cold Plane AC, Structure Excavation, Structure Backfill, Prepaving Inertial Profiler, Geosynthetic Pavement Interlayer, Rumble Strip, Data Core, AC Dike, Minor Concrete, Drill and Bond Dowel, Misc. Iron & Steel, Guard Railing Delineator, Object Marker, Midwest Guardrail System, Single Thrie Beam Barrier, Transition Railing, Striping & Marking, Progress Schedule (CPM), Remove Guardrail, Pavement Marker, Loop Detector and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Greg Souder

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to break-out any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

Gallagher and Burk, Inc. is soliciting for DBEs for the following project:

CONSTRUCTION OF RUNWAY SAFETY AREA IMPROVEMENTS NORTH FIELD, OAKLAND INTERNATIONAL AIRPORT,
AIP 3-06-0170-(FUTURE)

OWNER: PORT OF OAKLAND
 530 Water Street, Oakland, CA 94607

BID DATE: August 27, 2014 @ 2:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to: **CLEARING AND GRUBBING/DEMOLITION, DRAINAGE WICK, ELECTRICAL, EROSION CONTROL, FENCING, HYDROSEEDING, CEMENT TREATMENT, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PAVEMENT GROOVING, STRIPING, SURVEY/STAKING, TEMPORARY EROSION CONTROL, TESTING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, EMAS BLOCKS.**

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher & Burk, Inc. Gallagher & Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher & Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our office.

Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601

Phone: (510) 261-0466 • FAX (510) 261-0478

Estimator: Alan McKean

Website: www.desilvagates.com

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Requests proposals/quotes from all qualified subcontractors, suppliers, and truckers including certified DBE firms for the following project:

SR 89 MOUSEDALE MULTI-USE PATH & UPRR UNDERCROSSING
TOWN OF TRUCKEE

Bids: August 28, 2014 @ 2pm
SUBCONTRACTING GOAL: DBE - 12.5%

Proven Management, Inc.

2000 5th Street, Berkeley, CA 94710
 Phone: 415-421-9500 • fax: 415-421-9600

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

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Looking for
 Subcontractors, Vendors,
 and Suppliers?

Advertise your Sub-Bid Requests in the Small Business Exchange. With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.



Call 1-800-800-8534
 or visit us at www.sbeinc.com

MEET AND GREET OUTREACH EVENT

Swinerton Builders – “Meet and Greet” Community Outreach Event for CBE contractors on Tues., Aug. 26, 2014, 6 p.m. to 7:30 p.m.

Relative to upcoming opportunities on the Los Angeles County DesignBuild Rancho Los Amigos Rehabilitation Center Project, as well as other pursuits.

LA County Certification Information Available.

Location:

Columbus Memorial Space Center, 12400 Columbia Way, Downey 90242.

On-site parking available:

email: dcsa.outreach@gmail.com or 213.258.3085.

Swinerton Builders is an AEOE Equal Opportunity Employer

Visit SBE Website
www.sbeinc.com

MBDA National Director Concludes Trip Connecting California Minority-Owned Businesses with Commerce Department Resources

MBDA National Director Alejandra Castillo concluded her week-long tour of California where she spoke to local businesses and community leaders about the Obama Administration's work to spur continued economic growth and job creation through support of exporters, entrepreneurs, and small, women- and minority-owned businesses.

Earlier this week, Castillo joined U.S. Secretary of Commerce Penny Pritzker in Oakland where the Secretary delivered remarks highlighting a number of Commerce Department resources available to help foster economic growth among minority-owned businesses. The Secretary also discussed the Commerce Department's "Open for Business Agenda," a bold policy agenda focused on boosting trade and investment, supporting innovation and entrepreneurship, and unleashing more government data.

Following the Secretary's remarks in Oakland, Castillo led a panel discussion on economic development that helped to connect local business leaders and economic development organizations with the expertise of the Department and its resources. The forum featured Overseas Private Investment Corporation's (OPIC) Director of Corporate Development, Alison Germak; Port of Oakland's Director of Aviation, Deborah Ale Flint; Alameda County Supervisor Keith Carson and Oakland Mayor Jean Quan.

Castillo addressed an audience of more than 3,000 minority business owners, corporate representatives and community leaders at the California Hispanic Chamber of Commerce's (CHCC) Latinas Hall of Fame Luncheon. The luncheon was part of the CHCC's annual convention that focuses on the latest business trends and economic impact made by Latino businesses. It also provides the MBEs with resources for growing their businesses and adapting to changes in the market.

During the luncheon, Castillo delivered remarks highlighting the tremendous growth of Latina-owned firms over the last 16 years. She noted that California is home to nearly 600 thousand Hispan-

ic-owned firms that reported \$80 billion in gross receipts while employing nearly half a million Americans. California Latinas own more than one-third of Hispanic-owned firms, generating over \$13 billion in gross receipts and employing 70 thousand U.S. citizens. Castillo also discussed the business tools and resources of MBDA – including the Agency's five business centers in California located in Fresno, Los Angeles, Riverside, San Francisco and San Jose.

Following her keynote address, Castillo joined a panel discussion titled *An Afternoon Conversation: Latinas Redefining Power*. Among other discussion topics, the panelists shared their own successes and visions for the future of Latina entrepreneurship.

Source: <http://www.commerce.gov>



MBDA National Director Alejandra Castillo addressing the California Hispanic Chamber of Commerce